

Table D
2004 Utah Market Share Report
INDUSTRIAL LIFE

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	Liberty Life Ins Co	36.65%	\$2,099
2	American Gen Life & Acc Ins Co	26.49%	\$1,517
3	American Natl Ins Co	24.06%	\$1,378
4	Fortis Benefits Ins Co	6.50%	\$372
5	Monumental Life Ins Co	5.22%	\$299
6	United Ins Co Of Amer	0.31%	\$18
7	Boston Mut Life Ins Co	0.28%	\$16
8	GE Life And Annuity Assur Co	0.17%	\$10
9	Unity Mut Life Ins Co	0.16%	\$9
10	Western & Southern Life Ins Co	<u>0.16%</u>	<u>\$9</u>
TOTAL FOR TOP 10 RANKED INSURERS		100.00%	\$5,727
TOTAL FOR ALL 10 INSURERS WRITING THIS LINE		100.00%	\$5,727